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Curriculum Vitae

Maxim Ivanov

Business address:

Department of Economics
McMaster University
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Educational Background

PhD., Economics, Penn State University, USA, 2008
M.A., Economics, New Economic School, Russia, 2002
M.S. (cum laude), Electrical Engineering, Tomsk State University of Control Systems
and Radio Electronics, Russia, 2000

Current Status at McMaster

Associate Professor, Department of Economics, Faculty of Social Sciences

Professional Organizations

American Economic Association
Econometric Society
Game Theory Society

Employment History

Assistant Professor, Department of Economics, McMaster University, August 2008 -
June 2014
Visiting Lecturer, Department of Economics, Tippie College of Business, University of
Iowa, USA, July 2007- June 2008

Professional Activities

Journal Referee (79 reviews since 2007):

Econometrica,
American Economic Review,
Review of Economic Studies,
Journal of Political Economy,
Journal of Economic Theory,
Theoretical Economics,
International Economic Review,
American Economic Journal: Microeconomics,
Economic Theory, Games and Economic Behavior,
RAND Journal of Economics,
Journal of the European Economic Association,
International Journal of Game Theory, Journal of Mathematical Economics,
Journal of Economic Behavior & Organization,
Economics Letters,

Journal of Industrial Economics,
Canadian Journal of Economics,
B.E. Journal of Theoretical Economics,
Journal of Economics & Management Strategy,
Journal of Public Economic Theory,
Economica

External grant reviewer (4 reviews since 2007):

SSHRC Insight Development Grants (Canada, 2016, 2017)
National Science Foundation (USA)
Israel Science Foundation (Israel)

Areas of Interest

Microeconomics, Game Theory, Industrial Organization

Educational Activities

Courses Taught (last five years)

a. Undergraduate:

Econ 3M03 Game Theory (Winter 2013, Winter 2014, Winter 2015, Winter 2016, Fall 2016)

Econ 4T03 Advanced Economic Theory I (Winter 2017)

Econ 3G03 Advanced Economic Theory (Fall 2016)

Econ 3S03 Industrial Organization (Winter 2012, Winter 2013, Winter 2014)

Econ 2G03 Intermediate Microeconomics I/Applied Business Economics (Fall 2012)

Econ 2G03E Intermediate Microeconomics I/Applied Business Economics (Fall 2012)

b. Graduate:

Econ 722 Microeconomic Theory II (Winter 2015, Winter 2016, Winter 2017)

Supervisorships

Undergraduate: 1 student

Research Activities

Lifetime Research Funding

SSHRC Insight Development Grant, \$65,134, "Statistical Approach to Bayesian Persuasion Games and Mechanisms", 2015-2017

Research Grant, ARB, McMaster University, \$4,477, "The principal-agent model of mediation", 2013

SSHRC Standard Research Grant, \$11,200, "Competition by informative disclosure", 2010-1011

Conference Grant, ARB, McMaster University, \$1,350, 2011

Conference Grant, ARB, McMaster University, \$1,492, 2011

Conference Grant, ARB, McMaster University, \$500, 2009

Liberal Arts College Dissertation Support Grant, Penn State University, USA, \$7,500, 2007

Lifetime Publications

Peer Reviewed

Journal articles:

Ivanov, M., "Dynamic Learning and Strategic Communication," *International Journal of Game Theory* 45 (2016) 627–653

Ivanov, M., "Dynamic Information Revelation in Cheap Talk," *The B.E. Journal of Theoretical Economics (Contributions)*, 15 (2015) 251–275

Ivanov, M., "Beneficial Mediated Communication in Cheap Talk," *Journal of Mathematical Economics*, 55 (2014) 129–135

Ivanov, M., "Information Revelation in Competitive Markets," *Economic Theory*, 52 (2013), 337-365

Ivanov, M., "Communication via a Strategic Mediator," *Journal of Economic Theory*, 145 (2010) 869-884

Ivanov, M., "Informational Control and Organizational Design," *Journal of Economic Theory*, 145 (2010) 721-751

Ivanov, M., "Niche Market or Mass Market?," *Economics Letters*, 105 (2009), No. 3, 217-220

Working Papers

Ivanov, M. "Optimal Monotone Signals in Bayesian Persuasion Mechanisms"

Ivanov, M. (joint with M. Goltsman and G. Pavlov) "When does simple mediation improve upon cheap talk?" (2016)

Ivanov, M. (joint with A. Ambrus) "The Principal-Agent Model of Mediation" (2013)

Presentations at Meetings

a. Invited (the paper titles are the most recent ones)

2017:

Workshop "The Economics of Strategic Communication and Persuasion: Application to Ethics and Incentives in Scientific Research", Concordia University, Montreal (discussant)

2016:

Concordia University, Montreal ("When does simple mediation improve upon cheap talk?")

2015:

University of Toronto ("Optimal Signals in Bayesian Persuasion Mechanisms with Ranking")

University of Western Ontario ("Optimal Signals in Bayesian Persuasion Mechanisms with Ranking")

2014:

University of Western Ontario ("Optimal Signals in Bayesian Persuasion Mechanisms with Ranking")

University of British Columbia, ("Optimal Signals in Bayesian Persuasion Mechanisms with Ranking")

University of Pittsburgh ("Optimal Signals in Bayesian Persuasion Mechanisms with Ranking")

2013:

University of Southern California (“The principal-agent model of mediation”)

University of Toronto (“The principal-agent model of mediation”)

University of Waterloo (“The principal-agent model of mediation”)

2012:

Workshop on Information and Incentives, University of Guelph (“The principal-agent model of mediation”)

2011:

WZB conference on Cheap Talk and Signaling, Berlin (“Dynamic Learning and Strategic Communication”)

New Economic School, Moscow (“Dynamic Learning and Strategic Communication”)

2009:

University of Toronto (“Communication via a Strategic Mediator”)

University of Pittsburgh (“Information Revelation in Competitive Markets”)

Brock University (“Information Revelation in Competitive Markets”)

CORS/INFORMS Joint International Meeting, Toronto (“Communication via a Strategic Mediator”)

2008:

Northwestern University (“Informational Control and Organizational Design”)

Ohio State University (“Informational Control and Organizational Design”)

Carnegie Mellon University (“Informational Control and Organizational Design”)

University of Iowa (“Informational Control and Organizational Design”)

Bank of Canada, Ottawa (“Informational Control and Organizational Design”)

McMaster University (“Informational Control and Organizational Design”)

2007:

University of Western Ontario (“Informational Control and Organizational Design”)

University of Iowa (“Informational Control and Organizational Design”)

2006:

North American Summer Meeting of the Econometric Society, Minneapolis (“Informational Control and Organizational Design”)

b. Contributed

2016: International Conference on Game Theory, Stony Brook (“When does simple mediation improve upon cheap talk?”)

2015:

The World Congress of the Econometric Society, Montreal (“Optimal Monotone Signals in Bayesian Persuasion Mechanisms”)

Fall 2015 Midwest Economic Theory Meetings, Penn State University (“Optimal Monotone Signals in Bayesian Persuasion Mechanisms”)

Canadian Economic Theory Conference, Vancouver (“Optimal Monotone Signals in Bayesian Persuasion Mechanisms”)

2011:

Canadian Economic Theory Conference, Vancouver (“Dynamic Learning and Strategic Communication”)

Canadian Economics Association Annual Conference, Ottawa (“Dynamic Learning and Strategic Communication”)

21th International Conference on Game Theory, Stony Brook (“Dynamic Learning and Strategic Communication”)

2006:

17th International Conference on Game Theory, Stony Brook (“Informational Control and Organizational Design”)

Cornell-Penn State Workshop, Penn State (“Informational Control and Organizational Design”)

Royal Economic Society Conference, Nottingham (“Informational Control and Organizational Design”)

Administrative Responsibilities

Department representative to Faculty Council (since 2016 to present)

Library representative for Economics Department (since 2010 to present)

Department representative to the Business School (since 2017 to present)

Graduate Studies Committee member, at large (since 2014 to present)

Course Coordinator for ECON 3M03 course (since 2017 to present)